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| Job Title: Regional Manager - Operations (RM - Ops) - Sarvajal | | | | |
| **Business Unit:** | Sarvajal | **Domain:** | | Operations |
| **Location:** | Ahmedabad/ Jaipur | **Band/Grade:** | | 2B/ 3A |
| **Department:** | Piramal Foundation | **Last updated on:** | |  |
| **Degree of Travel required to:** | | Medium to High |
| Purpose of Job | Responsible for maximizing Sarvajal’s impact by implementing various initiatives based on market and to strengthen the relationship, company brand and value delivery to all stakeholders esp the end-consumers using Project management approach and tools | | | |
| **Key stakeholders** | **External** | | **Internal** | |
| * Donor Clients * Govt bodies * End-consumers | | * GM –Operations * Business Development * Territory Administration * Maintenance Team * IT and R&D department | |
| **Reporting structure** | **Role directly reports to** | | **Positions that support this role** | |
| GM /COO | | Territory Manager  Field Engineers &  CALM Executives | |
| **Essential Qualifications** | Bachelors / Masters in Project Planning & Management or similar experience | | | |
| **Essential Experience** | Above 3-5 years exposure to Project Delivery, Stakeholder engagement and ground implementation in “Service” organisation | | | |
| **Competencies** | * Project Planning and Management * Relationship Management * Excellent Written and Verbal Communication Skills (English is must) * Research and Analytical Skills * Team Management | | | |
| **Decision Making Control** | * All operational and tactical decisions related to various installations, O&M, awareness drives, campaigns, surveys and analyses while addressing customer and end-consumer satisfaction. | | | |
| **Piramal Values** | | | | |
| **Knowledge** | * Expertise – we strive for a deeper understanding of our domain * Innovation – we aspire to do things creatively | | | |
| **Action** | * Entrepreneurship – we are empowered to act decisively and create value * Integrity – we are consistent in our thoughts, speech and action | | | |
| **Care** | * Trusteeship – we protect the interests of our customers, community, employees, partners and shareholders * Humility – we aspire to be the best, yet strive to be humble | | | |
| **Key Roles/Responsibilities:**   * Design & implement Project Delivery through Project and Financial Management tools basis analysis of different Sarvajal business models leading to on – time quality delivery within Budgets (TQC) * Ensure each Sarvajal intervention has adequate Planning to support in terms of Project Delivery, Ongoing monitoring, business mentoring, hand holding, and brand visibility * Build and manage a capable field team of TM, FE and FRM Executive * Unit-level water production/revenue performance monitoring and reporting to the relevant stakeholders for all initiatives * Developing communication material for all initiatives * Help Designing of Impact Assessment Framework and getting the study implemented | | | | |

**Date: Dec 2013 Prepared By: HR Department**

**Approved By: Reviewed By:**